



**A Case Study**  
**3 Year Scenario Planning**  
**& Rolling Budgets**

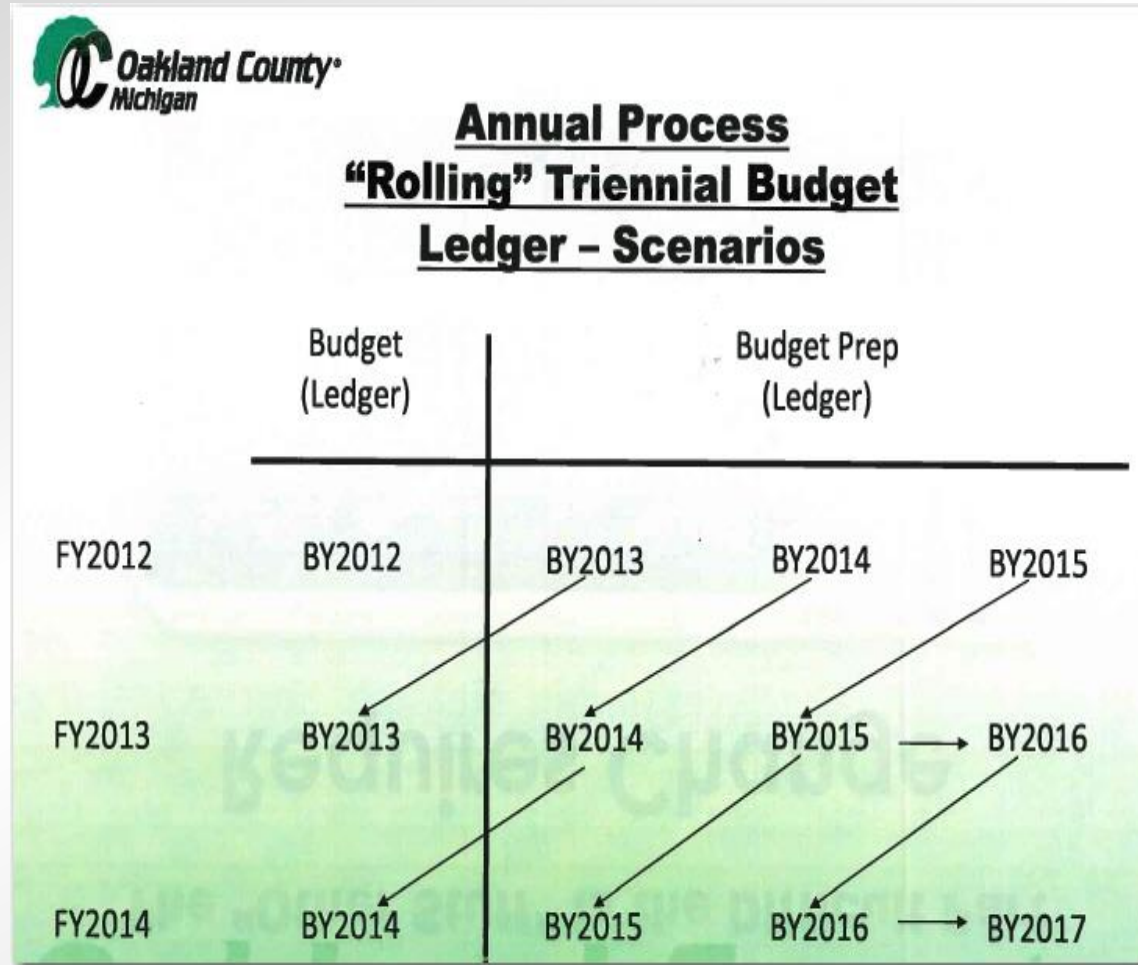
Tuesday – March 8, 2016

# Topics Covered

---

- Philosophy behind the subject
- Multi-year Projections
- Optimal Fund Balance %
- Modeling cost saving and revenue generation ideas; focus on recurring/compounding
- Trade off decisions; separating nice-to-haves from must-haves; e.g., citizen participation
- Action plans

# Philosophy - “Rolling” Triennial Budget



Source: Bob Daddow, Deputy County Executive, Oakland County

# Use Fund Balance as the “North Star”

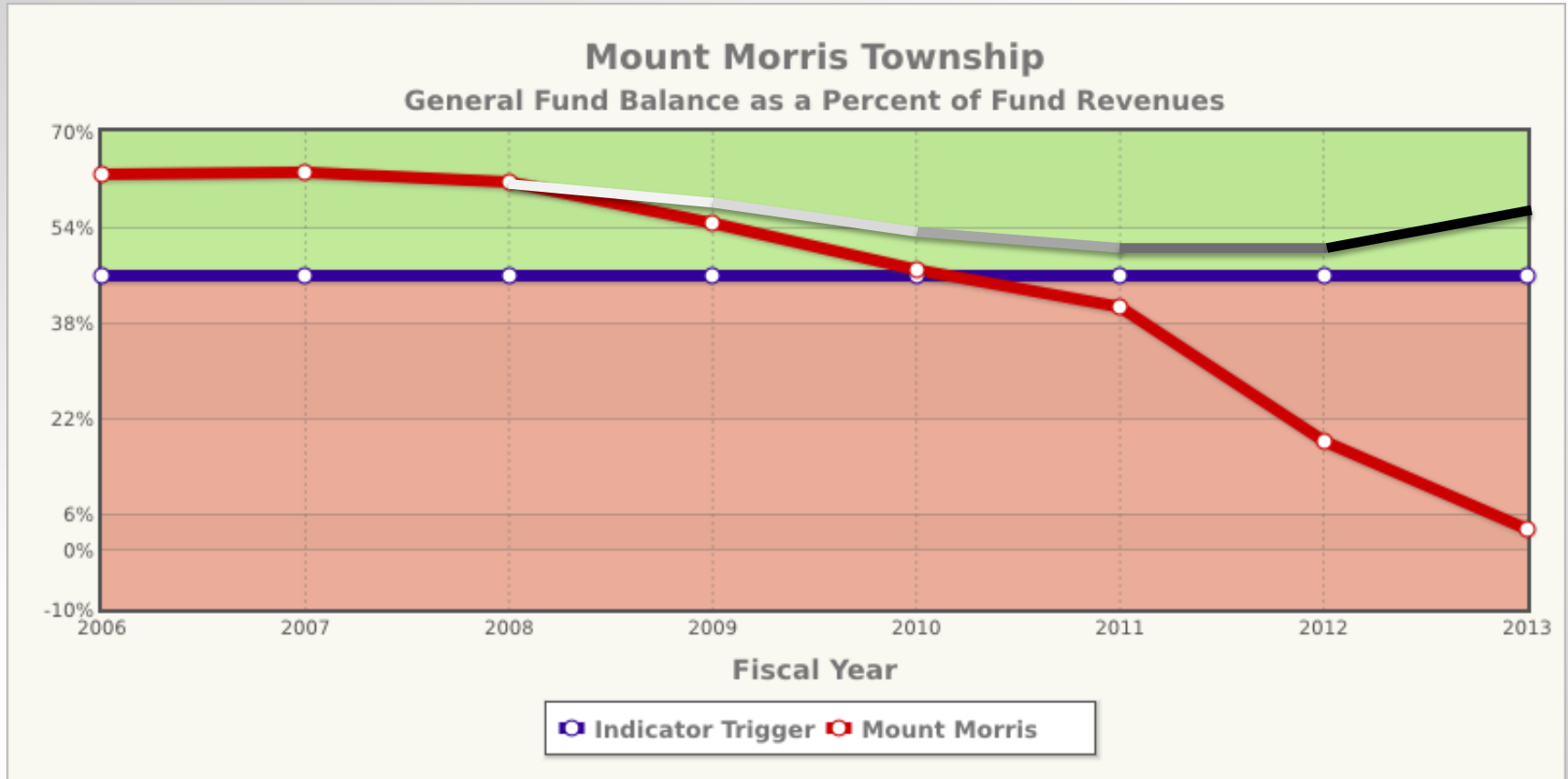


## Setting Multi-Year Targets

CURRENT FISCAL YEAR	MULTI-YEAR BUDGETARY PLANNING PROJECTIONS FOR FUTURE SUBSEQUENT FISCAL YEARS		
FY 0	FY 1	FY 2	FY 3
Beginning Fund Balance	Projected Beginning Fund Balance	Projected Beginning Fund Balance	Projected Beginning Fund Balance
Estimated Rev. – Exp. = Net Inc. or Dec.	Projected Rev. – Exp. = Net Inc. or Dec.	Projected Rev. – Exp. = Net Inc. or Dec.	Projected Rev. – Exp. = Net Inc. or Dec.
Est. Ending Fund Balance	Projected Ending Fund Balance	Projected Ending Fund Balance	Projected Ending Fund Balance
Shortfall Assigned as Budget Task in this Period	Portion of Shortfall Assigned as Budget Task in this Period	Portion of Shortfall Assigned as Budget Task in this Period	Amount Needed to Meet Fund Balance Target

24

“business issues should be addressed immediately.”



# Let's Jump Right In !!

---

[www.munetrix.com](http://www.munetrix.com)

# Upcoming Webinars

The screenshot displays the Munetrix Municipal Metrics website interface. At the top left is the logo with the tagline "Helping communities help themselves." Navigation buttons include Home, About, Quote (highlighted with an orange arrow), Maps, Directory, and Blog. A user profile dropdown menu is open, showing options like My Home, My Profile, Resources (highlighted), Help, Admin, and Log Out. A secondary navigation bar features buttons for All, Municipals (highlighted with an orange arrow), Schools, and Sh. The main content area lists three upcoming webinars:

- 03/30/2016 Debt Reporting - Municipalities & Schools**  
Upcoming Webinars  
Wednesday, March 30, 2016 1:00 pm  
A significantly updated version of our 2015 webinar on managing long-term debt, webinar leaders will demonstrate deeper use of the Munetrix Long-Term Debt Manager.
- 03/17/2016 SEMCOG Capital Improvement Planning Best Practices - Municipalities & Schools**  
Upcoming Webinars  
Thursday, March 17, 2016 10:00 am  
Managing short-term and annual budgetary needs while looking toward long-term goals and large projects can sometimes seem like a daunting task. More than ever, local governments and schools are integrating Capital Improvement Planning (CIP) into their budget processes to ensure effective future planning. There are many excellent examples of CIP being implemented by communities throughout Southeast Michigan.
- 03/08/2016 3 Year Scenario Planning & Rolling Budgets - Municipalities**  
Upcoming Webinars  
Tuesday, March 8, 2016 2:00 pm  
Avoid surprises by creating high level budget modeling using the Munetrix platform. Three year rolling budgets are an industry best practice, and Munetrix makes it easy. Webinar participants

On the left side, a "Resources" menu lists: Training Videos, Documents, Forms, Recorded Webinars, Webinar Slides, News, and Upcoming Webinars (highlighted with an orange arrow).

# Q&A

---

Send a message using “Chat”



# Workshops

---

We are offering some external consulting services now....

Please contact us for information or a quote.

# Contact Information



Helping communities  
help themselves

**Buzz Brown**  
Chief Information Officer  
buzz@munetrix.com

www.munetrix.com



Helping communities  
help themselves

**Bob Kittle**  
President  
bob@munetrix.com

www.munetrix.com

3297 Five Points Drive  
Auburn Hills, MI 48326  
Office: 248.499.8355  
Fax: 248.683.5826  
Cell: 248.797.1337